

The Business of Marijuana *in* Oregon



JUNE 9, 2017

WORLD TRADE
CENTER

Portland, OR

ACCREDITATION

OR CLE

5.0 General &
1.0 Ethics Credits

WA MCLE

5.0 Law & Legal &
1.0 Ethics Credit

CA CLE

5.25 General &
1.0 Ethics Credits

Accountants

May Qualify

WHO SHOULD ATTEND

Attorneys/Legal Staff
Accountants
Business Owners
Financial Professionals
Government Officials
Investors
Law Enforcement Officials
Anyone Interested
in or Affected by
the Changing Laws
Regarding Medical and
Recreational Marijuana
in Oregon

Why You Should Attend:

This seminar will cover topics directly relevant to Oregon's recreational and medical cannabis regimes, in addition to a wide variety of related issues, including conflicts of laws, Oregon state regulatory programs, banking and financing, taxation, employment law, intellectual property, real estate and land use, as well as the ethics issues arising from practicing in this emerging marketplace. The seminar will also provide practical advice that marijuana businesses and their attorneys need to know. Attendees will hear directly from leading practitioners regarding the fast evolving status and future of Oregon's marijuana industry.

Conference Sponsor:

**MARIJUANA
VENTURE**

Program Chair:



Vincent Sliwoski
Harris Bricken

Available Via:



Live
Webcast



ACCREDITED
BUSINESS

5 EASY WAYS TO REGISTER

- 1 ONLINE: www.TheSeminarGroup.net
- 2 FAX: 866-435-3444
- 3 EMAIL: info@TheSeminarGroup.net
- 4 PHONE: 206-463-4400 / 800-574-4852
- 5 MAIL: PO Box 523, Vashon, WA 98070

9:00 Introduction and Overview

Vincent Sliwoski, *Program Chair*
Harris Bricken

9:10 Federal Law & Policy

Federal law versus states' rights; Recent federal law and policy updates and possible paths forward; Challenges for cannabis businesses arising from federal prohibition.

Matthew Goldberg
and
Genny Kiley
Emerge Law Group

9:50 State Programs Overview

Overview of OLCC, OHA and ODA programs; 2017 Administrative law updates; Licensing basics; Local control of marijuana businesses; Oregon cannabis forecasting.

Will Patterson
and
Vincent Sliwoski
Harris Bricken

10:30 Break

10:45 Employment Law Considerations for Canna-Businesses

Employment laws that trip up marijuana businesses, including Oregon Sick Leave and Wrongful Termination lawsuits; Sexual Harassment prohibitions and other civil rights laws; Wage and hour basics; Oregon recreational marijuana laws that impact the employment relationship.

Alexander A. Wheatley
Fisher Phillips

11:30 Taxes and the Treatment of Cannabis Income

Overview of IRC § 280E, its impact on marijuana businesses, and techniques for limiting that impact; IRS guidance involving taxation of marijuana businesses; Overview of inventory accounting rules under IRC § 263A (Uniform Capitalization Rules) and IRC § 471 (General Rules for Inventories); Pitfalls of common business and transaction structures used in the marijuana industry; Federal and State audit considerations.

Roopal H. Patel, CPA
Lilu Financials LLC

12:15 Midday Break

1:30 Real Estate and Land Use

Analysis and compilation of a cannabis leasehold; Purchase and sale agreements for land to be used for marijuana businesses; Specific leasehold issues; Broker liability; Due diligence; Escape clauses; Zoning and other land use requirements; Landlord liability.

Janet L. Grayson
Maylie & Grayson LLP

2:15 Marijuana Industry Trademark and Branding Issues

How do trademarks for marijuana-related goods/services differ from other trademarks? What to consider when choosing a marijuana trademark? What are the availability and benefits of federal and state trademark registrations? Are other brand protection mechanisms available?

Sean Clancy
Emerge Law Group

3:00 Break

3:15 Banking Issues for Marijuana Industry and Service Providers

How do anti-money laundering regulations affect banking in the marijuana industry? How do financial institutions treat marijuana businesses and service providers? What can marijuana businesses do to get access to services?

Harold B. Scoggins, III
Farleigh Wada Witt PC

4:00 Ethical Considerations and Legalized Marijuana

Ethical considerations involved in operating a cannabis business practice; Conflicts of interest commonly arising in a cannabis business practice; Ethical considerations of advising cannabis clients; An attorney's role within the cannabis industry.

Perry N. Salzhauer
Green Light Law Group

5:00 Adjourn

Upcoming Seminar Schedule

Medical & Recreational Marijuana in Northern CA
May 5, 2017 ~ San Francisco, CA & Live Webcast

Medical & Recreational Marijuana in Southern CA
June 22 & 23, 2017 ~ Santa Monica, CA & Live Webcast

The Business of Marijuana in Oregon



Vincent Sliwoski, Program Chair, is a partner with Harris Bricken. He runs the firm's Oregon office, and works with businesses of all sizes to navigate transactions and disputes. For the past three years, he has represented a large number of Oregon cannabis entities through corporate structuring and commercial transactions, local hearings and state licensure.

Sean Clancy, attorney with Emerge Law Group, is outside business and intellectual property counsel for a variety of innovative industries including state-licensed cannabis, entertainment media, design, consumer products, food, beverages, professional services, software, and new technology. He advises on state and federal trademark rights, copyrights, packaging and labeling, publicity, privacy, trade secrets, non-disclosure agreements and licensing.



Matthew Goldberg, shareholder with Emerge Law Group, focuses his practice on business law, real estate, litigation, bankruptcy and regulatory compliance for the cannabis industry. He has litigated in state and federal courts in Oregon and Washington for clients ranging from Fortune 500 and other large companies to small businesses and individuals.

Janet L. Grayson is a Partner with Maylie & Grayson LLP in the firm's real estate, business, litigation and estate planning and probate practice. She provides services in all aspects of real estate, business and probate law including planning, transactions, licensing, probate, mediation, arbitration and court matters.



Genny Kiley, shareholder with Emerge Law Group, focuses her practice on business and corporate law. She has extensive experience assisting clients with business structuring, entity formation, mergers and acquisitions, corporate securities, and commercial loan transactions.



Roopal H. Patel, CPA, founded Lilu Financials LLC after 15 years of experience from management consulting, public accounting and industry positions. She is a licensed CPA in Oregon. She is a member of the AICPA and OSCP. She holds a B.A. from Haverford College and a MBA in international finance and management from Thunderbird & Arizona State University.

Will Patterson, attorney with Harris Bricken's Portland office, advises on intellectual property and cannabis law matters with a focus on complex civil litigation, business law, and general transactional work.

Perry N. Salzhauer is a corporate and environmental attorney with Green Light Law Group. He has served as both outside and in-house counsel to a variety of companies, investors, and government agencies throughout the United States, and has helped launch several marijuana industry companies and projects.

Harold B. Scoggins III is a shareholder with Farleigh Wada Witt PC. He represents credit unions, banks, and other financial service providers on state and federal regulatory compliance matters, formation and operation of subsidiaries, examination management, contract negotiation and dispute resolution, account operations, bankruptcy and collection, and other issues.



Alexander A. Wheatley Attorney with Fisher Phillips, defends employers in employment-related administrative claims and lawsuits and has litigated several jury trials and argued numerous motions in both state and federal court. He also advises and provides training to company owners and supervisors on issues relating to workplace discrimination, family leave, wage and hour laws, and noncompetition, non-solicitation, and nondisclosure agreements.

Conference Information

Course Accreditation

This course has been approved by the Oregon State Bar for 5.0 general and 1.0 ethics CLE credits (attending and live webcast). This course has been approved for 5.0 hours of law and legal credit and 1.0 hours of ethics credit by the Washington MCLE board. (attending and live webcast). The Seminar Group is a State Bar of California approved MCLE provider; therefore, this course is approved for 5.25 general and 1.0 ethics CLE credits (attending and live webcast). This course may qualify for CPE credits; please check with your state board's requirements. For information or accreditation in other states, please call THE SEMINAR GROUP at (206) 463-4400 or (800) 574-4852.

Substitution/Cancellation

You may substitute another person at any time. We will refund tuition, less a **\$50 cancellation charge**, if we receive your cancellation by **Friday, June 2, 2017**. No refunds will be given after this date. *Please note that if you do not cancel by the deadline and/or do not attend, you are still responsible for payment.*

Seminar Location

The seminar will be held at the World Trade Center, 121 SW Salmon Street, Building #2, Portland, OR (503) 464-8688. Please call the venue for directions/questions. Guest rooms are available at a Special Rate at Hotel Rose, 50 SW Morrison Street, Portland, Oregon. Please call (866) 866-7977 to reserve and mention the Corporate Non-Negotiable Rate or the Frequent Guest Rate.

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June 9, 2017 • World Trade Center • Portland, OR

Name _____

Additional Name _____

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Attendance Fees

- Live Seminar Live Webcast
- Attorney \$529
- Government/ Nonprofit \$429
- Other Professionals \$399

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